

Expert Help for Business-Critical Projects

Customertimes Staff Extension Services

Why Customertimes

Customertimes has more than 15 years of experience as a global SI and PDO partner. Internationally recognized as a Salesforce Master Navigator, we are laser-focused on delivering unprecedented business results.

Expert Team Extension

Customertimes is **trusted by Salesforce Professional Services** to provide expert help for their client projects, so no matter what you're working on, we can help. Think of us as **an extra, expert set of hands to share the workload or fill in a critical skills gap.**

Specialists can be retained on a project-specific basis, so whether you need us for 3 weeks or 6 months, we'll provide the expertise you need.

PDO Services

Customertimes goes far beyond traditional PDO. Unlike most companies that build your product and hand it off to you, we help with every phase of the journey, through discovery, ideation, road mapping, testing, and release. But **what truly sets us apart is the ongoing support we provide.** Our job doesn't end once your product is live on AppExchange – we work with you to mobilize your product to improve adoption and grow your business. We're also happy to help with or provide support for ongoing implementations.

A La Carte Project Assistance

Whether your team is too busy or you simply don't have people with the skills you need, we can help with one-off projects in addition to your existing agreement with us. How many people do you need to get your product live? Our bench runs deep, and **we have specialists ready to stand up any project, including:**

- Healthcare & Life Sciences
- Consumer Packaged Goods
- Manufacturing
- Telco
- Financial Services
- Utilities



Product Developer Outsourcer



AppExchange Listing, Trials & Demo



Customer 360 Platform



Sales Cloud



Service Cloud



How It Works

Adding a Customertimes expert to your project is simple. Reach out to us here, and your Project Manager will contact you to go over the specifics:

- ✓ Number of people needed
- ✓ Required expertise
- ✓ Length of project
- ✓ Cost requirements



The industry is experiencing a huge gap in skills, and Customertimes is here to fill that gap. **We have the right people in place at the right time** – our 800+ certified global Salesforce consultants can handle any project from the ground up or help with staff augmentation on existing projects.



Adriano Acciaroli
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